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Message Text

UNCLASSIFIED

PAGE 01 GUATEM 05796 182351Z

62
ACTION ARA-10

INFO OCT-01 ISO-00 EB-06 RSC-01 DRC-01 /019 W
---------- 043692
R 182327Z OCT 74
FM AMEMBASSY GUATEMALA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4741

UNCLAS GUATEMALA 5796

E.O. 11652: N/A
TAGS: BEXP, GT
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 205/01/P0014

2. 101874

3. E. CASTRO

4. 205 GUATEMALA

5. 1 D

6. A. REPLY TO - -
B. RIGOBERTO HURTARTE, MANAGER INDUSTRIAL DIVISION
C. CIDEA
10A. AVENIDA 30-57, ZONA 5
GUATEMALA CITY, GUATEMALA

7. CABLE: CIDEA; TEL. 61531

8. GENERAL MOTORS CORP., DETROIT, MICHIGAN

9. 102-12 9A. DIRECT SALE (RESALE) AND EXCLUSIVE DIS-
TRIBUTORSHIP

10. DESCRIPTION

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3621250-0000

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A C GENERATORS, OVER 450 R.P.M. UP TO 500 KW. HOPES
PURCHASE 12 TO 15 GENERATORS A YEAR. VALUE UNKNOWN.

3523100-0000

AGRICULTURAL TYPE WHEEL TRACTORS, FROM 46 TO 75 HP.
ANNUAL SALES EXPECTED TO RUN FROM 80 TO 100 UNITS.

VALUE UNKNOWN.

3561100-0000

ALL TYPES OF CENTRIFUGAL WATER PUMPS, SINGLE AND MULTI-
STAGE UP TO 6 INCH DISCHARGE OUTLETS. VALUE AND QUANTITY
UNKNOWN.

3531900-0000

ACCESSORIES SUCH AS : WINCHES, REAPERS, ETC. FOR USE
ON CONSTRUCTION CRAWLER TRACTORS OF KOMATSU MAKE.

QUANTITY AND VALUE UNKNOWN.

FIRM IS WELL ESTABLISHED AND HEAVILY CAPITALIZED IMPORTING
DISTRIBUTOR OF AUTOMOBILES (DATSUN, CHEVROLET, BUICK, VAUX-
HALL) AND CONSTRUCTION EQUIPMENT (KOMATSU). ANNUAL SALES
AROUND $10 MILLION. COMPANY RECENTLY MOUNTED AGGGRESSIVE
SALES CAMPAIGN FOR ITS CONSTRUCTION LINE AND NOW PLANS TO
EXPAND THESE LINES AND DIVERSIFY INTO AGRICULTURAL MACHINERY
AND EQUIPMENT. CATALOGUES AND QUOTES CIF PREFERRED.
ANDREWS

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974GUATEM05796
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740298-0057
From: GUATEMALA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741036/aaaabere.tel
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Locator: TEXT ON-LINE, ON MICROFILM
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 21 MAR 2002
Review Event:
Review Exemptions: n/a
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Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
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TAGS: BEXP, GT
To: COM
Type: TE
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